

DWIGHT GOLANN

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Positions

- Professor, Suffolk University Law School and Director, Center for Representation in Dispute Resolution; Senior Fellow, Straus Institute, Pepperdine University Law School
- Member, Executive Advisory Committee, International Institute of Conflict Prevention and Resolution (CPR); Standards Committee, International Mediation Institute
- Distinguished Neutral, CPR (N.Y.), U.S.-China Business Mediation Center (Beijing) and International Mediation Institute (The Hague)

Education

- B.A., Amherst College (Economics)
- J.D., Harvard Law School

Honors

- Lifetime Achievement Award, American College of Civil Trial Mediators
- Education Award, ABA Legal Educators Colloquium
- CPR Institute Awards for Best Book and Best Article published in the field of Dispute Resolution

Past Activities

Teaching

- Visiting Professor, Boston University, Pepperdine University, Penn State University, University of Oregon and Program of Instruction for Lawyers at Harvard Law School
- Visiting Scholar, Harvard Program on Negotiation
- Chair, Section of Alternative Dispute Resolution, American Association of Law Schools

Pro Bono

- Chief Financial Officer and Council Member, ADR Section, American Bar Association
- Chair, ADR Committee, Boston Bar Association
- Chair, Consumer Advisory Council to the Governors of the Federal Reserve (supervising regulation of U.S. consumer lending and credit)
- Chair, Consumer Financial Services Committee, Section of Business Law, ABA
- Chair, Dispute Resolution Programs, Sections of Litigation and Business Law, ABA

Professional

- Senior Mediator and Director of National Panelist training, Judicial Arbitration and Mediation Services (J.A.M.S.)

- Chief of the Government Bureau, Trial Division and Consumer Protection Division; Assistant Attorney General, Civil Rights Division; Office of the Massachusetts Attorney General
- Special Criminal Prosecutor, Essex County District Attorney
- Attorney, Hinckley Allen and Snyder, Boston

Selected Publications

Books

- *Resolving Disputes: Law, Theory and Practice* (co-author) (2016)
- *Mediation: The Roles of Advocate and Neutral* (co-author) (2016)
- *Lawyer Negotiation: Theory and Practice* (co-author) (2016)
- *Sharing a Mediator's Powers: Effective Advocacy in Settlement* (2013)
- *Mediating Legal Disputes: Effective Strategies for Lawyers and Mediators* (2009)
- *Mediation Advocacy: The Role of Lawyers in Mediation*, European Commission Programme Civil Justice (2010) (available in English and eight European languages)
- *Manuale del Conciliatore Professionista* (2010) (co-author)

Recent Articles

- "The Supreme Court Case I Should Have Mediated," 21 *Dispute Resol. Mag.* 39 (2015)
- "A New Policy on Mediator Credentialing," 19 *Dispute Resol. Mag.* 38 (2013)
- "Dropped Medical Malpractice Claims: Their Surprising Frequency, Apparent Causes, and Potential Remedies," 30 *Health Affairs* 7 (2013)
- "Beyond Brainstorming: The Special Barriers to Interest-Based Mediation," *Dispute Resol. Mag.* 24 (Fall 2011)
- "The Death of a Claim: The Impact of Loss Reactions on Bargaining," *Negot. J.* (2004)
- "Is Legal Mediation a Process of Repair—or Separation? An Empirical Study, and Its Implications," 7 *Harv. Negot. L. Rev.* 301 (2002)
- "Variations in Mediation: How—and Why—Legal Mediators Change Styles in the Course of a Case," 2000 *J. Disp. Resol.* 41 (2000)

Recent Videos (see www.adrvideo.org)

- "The Skills of a Legal Mediator" (translated into Russian, Mandarin, Italian and Vietnamese)
- "How to Borrow a Mediator's Powers" (translated into Portuguese)
- "Mediating with Multiple Parties: A Case of Wrongful Death"
- "Mediating an International Dispute"
- "Representing Clients in Government Mediation"
- "Counseling a Client in a Tort Case," "Counseling a Client about Options" "Counseling a Client about Settlement," and "Counseling a Client Who Wants to Lie"
- "Negotiating a Claim of Discrimination"

Selected Presentations and Trainings

Mediation

U.S. District Courts (PA, MI, OK, CA, S.D.N.Y.), U.S. Department of Justice, American Bar Association, Bar Associations (LA, MI, NY, NJ, KY, GA), Hong Kong International Arbitration Center, Brazil Mediation and Arbitration Center, Sao Paulo Chamber of Commerce, China

Council for the Promotion of International Trade, European Union, Judicial Academy of Sweden, Bar Association of Venice, Chamber of Commerce of Barcelona, Milan Bar Association, Court-Related Dispute Resolution Conference of the Netherlands

Mediation Advocacy

ABA Sections of Litigation and Dispute Resolution, Centre for Effective Dispute Resolution, GE Capital, Covington and Burling, General Electric, GlaxoSmithKline, Centre for Effective Dispute Resolution, Wilmer Hale, Goodwin Procter, Herbert Smith

Negotiation

CPR European Business Congress, ABA Legal Educators Colloquium, Diesel, Inc., Biogen, GE Capital, McDonald's, U.S. Dept. of Justice, Nixon Peabody, Wilmer Hale, McDermott Will and Emory, Siemens, Drinker Biddle and Reath, Trust for Public Land